



Loan Portfolio Tape
 Developer & Affiliate Loan Portfolio
 As of 12.31.2022

Loan Balance 12/31/2022	Type	Risk ¹	LTV% ²	Units	Area Median Income%	# of Construction Jobs	Property Zip Code	DEMOGRAPHICS ³					SUSTAINABILITY			
								(%) Hispanic	(%) African American	(%) Native American	(%) Asian	(%) Other	TOD ⁴	LIHTC ⁵	Section 8	Energy Retrofit
962,502	PERM		16	46	57	-	90044	40%	57%	0%	0%	3%				
500,000	LOCR	1	63	-	-	-	91605	91%	3%	0%	6%	1%				
3,413,000	ACQR	1	90	261	59	307	90013	25%	38%	1%	17%	19%		X		
1,200,000	LOCR		-	-	-	-	VARIOUS									
800,595	PERM		3	61	51	-	90044	73%	21%	0%	1%	4%		X		
479,523	ACQR	1	76	22	105	22	90044	76%	24%	0%	0%	0%				
2,255,000	BRDG	1	58	100	47	116	92376	82%	15%	0%	1%	2%		X	X	
3,524,916	PERM	1	59	38	60	-	90027	72%	11%	0%	11%	6%	X			
3,281,669	PERM		6	121	40	-	90813	61%	21%	0%	12%	5%	X	X		X
3,519,000	PERM		20	-	-	-	90255	97%	1%	0%	2%	0%				
6,150,000	ACQR	1	62	188	60	218	91607	63%	16%	0%	15%	6%	X			
7,576,893	CONR	1	59	38	117	17	91303	62%	10%	0%	24%	3%				
619,115	ACQR	1	78	32	92	16	90003	84%	16%	0%	0%	0%				
4,941,740	ACQR	1	55	198	49	230	90002	71%	28%	0%	1%	0%	X	X		
683,786	PERM	1	68	14	40	16	93060	96%	1%	0%	2%	1%		X		
4,901,138	ACQR	1	75	60	48	70	94541	47%	27%	0%	21%	5%	X	X		
5,379,648	ACQR	1	79	154	41	179	90018	60%	26%	0%	8%	6%	X	X		
592,706	PERM	1	37	10	39	12	90038	79%	7%	0%	8%	7%			X	
2,000,000	ACQR	1	75	65	50	75	95758	24%	21%	0%	36%	19%		X		
1,525,400	BRDG	1	19	91	41	106	90301	61%	31%	0%	5%	3%		X		
3,477,713	ACQR	1	74	53	37	61	90255	96%	0%	0%	3%	1%		X		
1,456,607	PRED	1	-	-	-	-	90255	96%	0%	0%	3%	1%		X		
3,561,389	ACQR	1	73	59	42	68	90002	75%	24%	0%	0%	0%		X		
5,783,794	BRDG	1	70	184	58	213	95116	64%	0%	0%	32%	3%	X	X		
5,985,000	ACQR	1	48	123	39	143	95050	54%	5%	0%	34%	8%	X	X		
3,070,837	CONR	1	36	51	30	59	90301	27%	68%	1%	0%	3%				
6,219,300	ACQR	1	67	72	49	84	94015	22%	3%	0%	73%	2%	X	X		
3,558,774	ACQR	1	52	127	60	147	92025	78%	2%	1%	12%	6%	X	X		
8,381,125	BRDG	1	62	305	60	354	92120	61%	10%	1%	23%	6%		X		
1,158,622	PRED	1	20	-	-	-	90002	75%	24%	0%	0%	0%		X		
2,204,691	PERM	1	54	66	48	77	91201	50%	0%	0%	41%	8%		X		
3,243,524	PERM	1	61	50	49	58	94558	95%	2%	0%	2%	1%		X		
1,147,959	PERM	1	44	13	50	15	93010	90%	2%	1%	4%	3%			X	
827,595	PERM	1	40	10	41	12	93010	90%	2%	1%	4%	3%		X		
5,837,769	ACQR	1	90	102	50	118	91402	74%	1%	1%	22%	3%		X		
4,850,905	PERM	1	28	204	40	-	90810	17%	46%	14%	7%	15%		X	X	
5,562,802	ACQR	1	77	150	50	174	95818	33%	3%	0%	48%	15%		X	X	
5,975,696	CONR	1	66	37	83	43	91042	84%	6%	0%	3%	8%				
1,481,775	ACQR	1	10	70	30	81	93030	88%	3%	3%	4%	1%		X		
3,562,224	ACQR	1	81	187	57	217	94965	65%	6%	0%	12%	17%		X		X
7,800,000	ACQR	1	64	220	86	255	91303	85%	5%	0%	8%	2%				
1,225,000	BRDG	1	58	22	30	26	94609	28%	40%	0%	21%	11%			X	
2,486,478	ACQR	1	60	92	78	107	90005	46%	8%	0%	46%	1%	X			X
5,862,838	ACQR	1	56	81	92	94	90019	34%	5%	2%	56%	3%	X			X
1,735,216	ACQR	1	35	174	60	202	95757	35%	26%	1%	32%	6%	X	X		
3,240,000	ACQR	1	90	92	40	107	90028	52%	27%	3%	14%	4%	X	X		
5,121,417	PERM	1	55	63	52	73	90745	33%	12%	1%	49%	5%	X	X		
4,817,269	CONR	1	70	15	99	17	91601	68%	21%	0%	7%	4%				
1,485,019	LOCR	1	-	-	-	-	90804	39%	12%	0%	39%	11%		X	X	

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								(%) Hispanic	(%) African American	(%) Native American	(%) Asian	(%) Other	TOD ⁴	LIHTC ⁵	Section 8	Energy Retrofit
7,592,852	ACQR	1	63	200	57	232	92648	73%	1%	0%	12%	14%		X		X
8,947,805	PERM	1	49	110	60	128	93446	78%	7%	1%	2%	12%		X		
735,637	ACQR	1	90	85	40	99	90002	96%	4%	0%	0%	0%	X	X	X	
972,204	PRED	1	-	-	-	-	90002	96%	4%	0%	0%	0%	X	X	X	
3,405,435	ACQR	1	16	92	86	107	90020	34%	5%	2%	56%	3%	X			
4,394,736	ACQR	1	100	100	35	116	91311	46%	11%	0%	35%	8%	X	X	X	
6,751,924	CONR	1	63	46	93	53	90057	41%	3%	0%	53%	3%				
4,597,000	LOCR	1	-	115	97	93	VARIOUS									
2,305,484	ACQR	1	68	132	59	153	95757	35%	26%	1%	32%	6%		X		X
2,918,378	ACQR	1	55	200	-	-	93103	93%	3%	1%	2%	2%				
3,544,510	ACQR	1	36	180	50	209	92025	91%	1%	0%	6%	1%		X		
5,267,215	ACQR	1	58	226	91	262	91411	90%	7%	0%	4%	0%				
2,561,804	PERM	1	45	14	60	16	94025	36%	11%	1%	39%	13%				X
10,217,493	PERM	1	37	95	43	110	90806	64%	12%	1%	16%	7%	X	X	X	
603,073	ACQR	1	68	63	49	73	90640	97%	0%	2%	2%	0%		X		
277,980	PRED	1	-	-	-	-	90640	97%	0%	2%	2%	0%		X		
424,140	ACQR	1	57	32	50	37	95692	60%	8%	1%	19%	11%		X		X
728,111	ACQR	1	63	67	26	78	95624	65%	10%	3%	17%	5%				
9,951,964	PERM	1	46	103	45	119	90008	17%	67%	1%	12%	3%	X	X	X	
7,089,018	CONR	1	60	54	90	63	91344	56%	12%	0%	28%	4%				
83,912	CONR	1	74	12	105	14	91340	96%	1%	0%	2%	1%				
83,736	CONR	1	74	12	105	14	91352	79%	3%	0%	15%	3%				
1,251,762	ACQR	1	66	58	94	67	90005	57%	6%	1%	35%	1%	X			
2,299,419	PERM	1	27	45	71	52	91324	56%	10%	0%	26%	8%			X	
3,188,753	CONR	1	66	16	104	19	91401	73%	16%	0%	7%	4%				
1,432,246	ACQR	1	49	45	92	52	90005	78%	0%	0%	22%	0%				
14,917,356	ACQR	1	72	340	56	394	94066	23%	8%	0%	64%	4%	X	X	X	X
10,744,809	ACQR	1	52	97	50	113	92627	73%	2%	0%	15%	11%			X	
4,837,569	BRDG	1	50	426	60	494	95111	55%	4%	0%	39%	2%	X	X		
2,904,129	ACQR	1	100	61	49	71	90008	5%	86%	0%	3%	5%	X	X		
21,356	PRED	1	-	-	-	-	90008	5%	86%	0%	3%	5%	X	X		
7,613,040	PERM	1	79	24	80	-	94578	59%	25%	1%	13%	2%				X
3,007,457	ACQR	1	90	64	41	74	92173	95%	1%	0%	3%	1%	X	X		
2,473,390	CONR	1	62	39	80	45	90744	95%	2%	0%	2%	0%			X	
7,600,069	ACQR	1	37	497	57	577	94578	45%	12%	0%	40%	3%	X	X		
5,522,877	PERM	1	51	140	58	162	93722	69%	4%	2%	21%	4%				
8,745,057	ACQR	1	82	271	56	314	95123	50%	5%	0%	43%	1%		X	X	X
3,983,000	ACQR	1	-	71	42	82	91405	85%	7%	0%	7%	1%		X		
5,615,000	ACQR	1	100	127	34	147	90015	77%	13%	0%	8%	1%	X	X	X	X
-	LOCR	1	-	-	-	-	VARIOUS									
7,400,878	ACQR	1	67	166	59	193	92866	84%	2%	0%	13%	1%		X		
16,425,000	ACQR	1	90	88	87	-	91342	88%	8%	0%	3%	1%			X	
1,656,311	ACQR	1	80	76	49	87	95973	58%	7%	6%	8%	21%		X		X
507,579	ACQR	1	80	60	47	70	95973	58%	7%	6%	8%	21%		X		X
64,184	CONR	1	405	12	111	14	91411	87%	5%	0%	5%	3%	X			
9,204,759	ACQR	1	54	77	49	89	92840	64%	2%	0%	31%	3%		X		
1,144,868	ACQR	1	66	224	91	258	93536	56%	24%	1%	11%	8%				
2,072,415	ACQR	1	80	-	-	118	91006	33%	2%	0%	61%	5%		X	X	
30,561	PRED	1	-	-	-	-	91311	54%	7%	0%	31%	8%	X	X	X	X
8,961,718	ACQR	1	94	131	50	152	94954	68%	3%	1%	16%	13%	X	X		
3,830,850	ACQR	1	48	70	49	81	94063	69%	2%	1%	20%	9%		X	X	
15,000	PRED	1	-	-	-	-	94063	69%	2%	1%	20%	9%		X	X	
8,718,440	ACQR	1	84	220	47	255	95035	10%	2%	0%	85%	3%	X	X	X	X
7,248,250	ACQR	1	47	88	40	102	92627	59%	2%	1%	15%	24%		X		
2,577,645	ACQR	1	65	130	40	151	95819	44%	8%	1%	25%	21%	X	X	X	
1,740,000	PERM		48	196	45	-	90810	17%	46%	14%	7%	15%				
598,056	PERM		3	81	49	-	90810	17%	46%	14%	7%	15%				

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375,000	LOCR	1	-	-	-	-	90000											
67,672	PERM	1	13	13	-	-	90201	98%	1%	0%	1%	0%						
57,908	PERM	1	13	13	-	-	90201	100%	0%	0%	0%	0%						
1,194,044	PERM		28	103	58	-	90255	97%	1%	0%	2%	0%		X				
12,000,000	PERM		86	31	41	-	90810	17%	46%	14%	7%	15%						
420,930,808				10,159		10,398		63%	13%	1%	17%	5%	159,515,263	261,310,004	115,886,819	75,880,835		

Footnotes:

- 1) Loans to controlled affiliates are not risk rated
- 2) Lines of credit do not have LTV's
- 3) Demographic information is gathered from the Census based on Zipcode and not individual units in the developments.
- 4) Transit Oriented Development
- 5) Low-Income Housing Tax Credit

Source data: <https://geomap.ffiec.gov/FFIECGeocMap/GeocodeMap1.aspx>

Type:

ACQR	Acquisition
BRDG	Bridge
CONR	Construction
LOCR	Line of Credit

Affordability as % of AMI

Affordability	Area Median Income (AMI)
Extremely Low Inco	0-30%
Very Low Income	30-50%
Low Income	50-80%

Risk Rating

1	Pass (Lowest Risk)
2	Watch
3	Special Mention
4	Substardard