



Loan Portfolio Tape
 Developer & Affiliate Loan Portfolio
 As of 9.30.2024

Loan Balance 9/30/2024	Type	Risk ¹	LTV% ²	Units	Area Median Income%	# of Construction Jobs	DEMOGRAPHICS ³					SUSTAINABILITY			
							(%) Hispanic	(%) African American	(%) Native American	(%) Asian	(%) Other	TOD ⁴	LIHTC ⁵	Section 8	Energy Retrofit
962,502	PERM		16	46	57	-	40%	57%	0%	0%	3%				
-	LOCR	1	63	-	-	-	91%	3%	0%	6%	1%				
4,130,000	LOCR		-	-	-	-									
800,595	PERM		3	61	51	-	73%	21%	0%	1%	4%		X		
3,432,110	PERM	1	59	38	60	-	72%	11%	0%	11%	6%	X			
3,281,669	PERM		6	121	40	-	61%	21%	0%	12%	5%	X	X		X
3,519,000	PERM		20	-	-	-	97%	1%	0%	2%	0%				
2,658,821	ACQR	2	55	198	49	230	71%	28%	0%	1%	0%	X	X		
669,619	PERM	1	68	14	40	16	96%	1%	0%	2%	1%		X		
580,294	PERM	1	37	10	39	12	79%	7%	0%	8%	7%			X	
2,000,000	ACQR	1	100	65	50	75	24%	21%	0%	36%	19%		X		
2,164,997	PERM	1	54	66	48	77	50%	0%	0%	41%	8%		X		
3,187,071	PERM	1	61	50	49	58	95%	2%	0%	2%	1%		X		
1,129,440	PERM	1	44	13	50	15	90%	2%	1%	4%	3%			X	
797,681	PERM	1	40	10	41	12	90%	2%	1%	4%	3%		X		
4,850,905	PERM	1	28	204	40	-	17%	46%	14%	7%	15%		X		X
1,225,000	BRDG	1	58	22	30	26	28%	40%	0%	21%	11%			X	
2,532,000	ACQR	1	60	92	78	107	46%	8%	0%	46%	1%	X			X
1,773,322	ACQR	1	35	174	60	202	35%	26%	1%	32%	6%	X	X		
3,240,000	ACQR	1	90	92	40	107	52%	27%	3%	14%	4%	X	X		
4,932,519	PERM	1	55	63	52	73	33%	12%	1%	49%	5%	X	X		
1,400,101	LOCR	2	-	-	-	-	39%	12%	0%	39%	11%		X	X	
8,722,606	PERM	1	49	110	60	128	78%	7%	1%	2%	12%		X	X	
11,500,000	CONR	1	63	46	93	53	41%	3%	0%	53%	3%				
5,744,000	LOCR	1	-	115	97	93									
2,918,378	ACQR	1	55	200	-	-	93%	3%	1%	2%	2%				
2,500,810	PERM	1	45	14	60	16	36%	11%	1%	39%	13%				X
9,470,397	PERM	1	37	95	43	110	64%	12%	1%	16%	7%	X	X	X	
9,017,720	PERM	1	46	103	45	119	17%	67%	1%	12%	3%	X	X	X	
2,997,352	CONR	1	74	12	105	14	96%	1%	0%	2%	1%				
3,982,151	CONR	1	74	12	105	14	79%	3%	0%	15%	3%				
2,247,571	PERM	1	27	45	71	52	56%	10%	0%	26%	8%			X	
17,473,620	ACQR	1	80	340	56	394	23%	8%	0%	64%	4%	X	X		X
10,744,809	ACQR	1	52	97	50	113	73%	2%	0%	15%	11%			X	
3,201,707	ACQR	1	100	61	49	71	5%	86%	0%	3%	5%	X	X		
23,753	PRED	1	-	-	-	-	5%	86%	0%	3%	5%	X	X		
7,613,040	PERM	1	79	24	80	-	59%	25%	1%	13%	2%				X
7,339,835	CONR	1	62	39	80	45	95%	2%	0%	2%	0%			X	
5,380,076	PERM	1	51	140	58	162	69%	4%	2%	21%	4%				
6,364,541	ACQR	1	100	127	34	147	77%	13%	0%	8%	1%	X	X	X	X
1,860,000	ACQR	1	80	76	49	87	58%	7%	6%	8%	21%		X		X
570,000	ACQR	1	80	60	47	70	58%	7%	6%	8%	21%		X		X
1,715,815	CONR	1	62	12	111	14	87%	5%	0%	5%	3%	X			
1,300,000	ACQR	1	66	224	91	258	56%	24%	1%	11%	8%				
2,451,255	ACQR	1	80	102	39	118	33%	2%	0%	61%	5%		X	X	

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10,051,000	ACQR	1	94	131	50	152	68%	3%	1%	16%	13%	X	X		
4,370,000	ACQR	1	48	70	49	81	69%	2%	1%	20%	9%		X	X	
17,750	PRED	1	-	-	-	-	69%	2%	1%	20%	9%		X	X	
1,400,000	ACQR	1	47	88	40	102	59%	2%	1%	15%	24%		X		
3,035,261	ACQR	1	65	130	40	151	44%	8%	1%	25%	21%	X	X	X	
1,610,948	CONR	1	54	15	120	18	80%	7%	0%	8%	5%				
1,749,659	ACQR	1	90	63	50	73							X		
2,214,708	CONR	1	51	8	107	9	82%	5%	0%	8%	4%	X			
6,905,000	CONR	1	49	51	79	59	83%	14%	0%	1%	2%	X		X	
5,172,781	ACQR	1	100	96	37	111	70%	8%	0%	15%	7%	X	X		
34,901	PRED	1	-	-	-	-	70%	8%	0%	15%	7%	X	X		
10,620,000	ACQR	1	118	51	48	59	64%	18%	0%	7%	10%	X	X		
36,066	PRED	1	-	-	-	-	64%	18%	0%	7%	10%	X	X		
1,640,000	ACQR	1	100	31	29	36	29%	1%	0%	67%	3%		X		
588,880	ACQR	1	78	108	50	125									
3,396,238	ACQR	1	49	116	57	135	10%	2%	0%	85%	3%	X	X		
3,071,058	ACQR	2	80	80	37	93	29%	1%	0%	67%	3%	X	X		
19,340	PRED	1	-	-	-	-	29%	1%	0%	67%	3%	X	X		
-	CONR	1	43	110	95	128	18%	6%	0%	59%	17%				
3,407,279	LOCR	1	-	112	30	129	86%	12%	0%	0%	1%	X	X	X	
7,220,356	CONR	1	29	50	49	245	54%	19%	0%	22%	5%		X	X	
1,684,034	LOCR	1	-	-	-	-						X	X	X	
5,374,767	ACQR	1	73	72	52	83	56%	16%	0%	18%	9%		X		
6,824,851	CONR	1	53	53	80	63	87%	11%	0%	1%	2%	X			
3,375,501	ACQR	1	95	99	40	111	76%	4%	0%	16%	4%	X	X	X	
4,858,239	CONR	1	-	60	47	70	91%	0%	0%	8%	1%			X	
942,502	ACQR	1	33	135	58	156	78%	2%	2%	8%	11%		X		
4,379,249	CONR	1	-	64	49	74	87%	1%	0%	9%	3%			X	
1,363,059	ACQR	1	25	73	50	85	95%	0%	0%	4%	1%	X	X		
5,625,456	ACQR	1	74	124	59	144	36%	13%	1%	28%	23%		X		
-	PRED	1	-	-	-	-	36%	13%	1%	28%	23%		X		
5,959,792	CONR	1	57	38	102	44	87%	5%	0%	5%	3%			X	
9,304,504	CONR	1	54	76	40	88	95%	0%	0%	3%	2%		X		
639,175	ACQR	1	72	64	49	-	45%	6%	5%	13%	31%		X		
3,255,001	CONR	1	45	28	42	32	96%	1%	0%	1%	2%				
1,507,420	CONR	1	54	43	104	50	51%	5%	0%	33%	11%	X			
15,825	PRED	1	-	-	-	-	95%	0%	0%	4%	1%	X	X		
6,812,194	ACQR	1	94	380	54	-	64%	6%	1%	16%	13%		X		
1,565,100	CONR	1	61	47	74	55	62%	29%	0%	6%	4%	X			
4,954,617	ACQR	1	80	97	60	115	26%	2%	0%	66%	6%		X		
3,705,665	ACQR	1	46	151	80	175	59%	8%	0%	30%	3%				
1,652,668	ACQR	1	29	101	79	117	35%	5%	0%	57%	3%				
2,124,900	ACQR	1	23	101	79	117	32%	8%	1%	21%	39%				
4,748,525	CONR	1	653	89	50	505	37%	26%	1%	20%	17%			X	X
2,878,003	CONR	1	-	76	46	81	55%	5%	2%	18%	20%	X	X		
3,157,549	CONR	1	182	59	30	81	32%	54%	2%	4%	8%	X		X	
3,315,551	CONR	1	178	72	40	81	32%	54%	2%	4%	8%	X		X	
3,649,828	CONR	1	173	70	40	81	44%	45%	2%	3%	5%	X		X	
996,430	CONR	1	454	62	38	-	24%	11%	1%	55%	9%		X		
1,956,390	CONR	1	54	136	80	158	56%	5%	0%	35%	4%				
2,309,776	CONR	1	274	80	44	504	66%	0%	0%	32%	1%		X		
2,022,993	CONR	1	61	44	75	51	27%	5%	0%	56%	12%		X		
1,360,000	BRDG	1	39	81	50	94	98%	0%	0%	0%	1%		X		

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							(%) Hispanic	(%) African American	(%) Native American	(%) Asian	(%) Other	TOD ⁴	LIHTC ⁵	Section 8	Energy Retrofit
1,612,074	ACQR	1	70	191	76	221	73%	12%	0%	12%	3%				
2,920,000	BRDG	1	38	81	50	94	99%	0%	0%	0%	0%		X		
1,681,015	CONR	1	57	80	80	93	37%	6%	0%	54%	3%	X			
5,468,125	ACQR	1	80	380	60	440	93%	1%	0%	4%	2%	X	X		
2,772,139	ACQR	1	43	160	53	183	85%	6%	1%	5%	3%		X		
2,130,808	PRED	1	-	-	-	-	85%	6%	1%	5%	3%		X		
1,847,418	CONR	1	62	40	87	46	88%	3%	0%	6%	3%				
-	CONR	1	85	121	32	450	42%	7%	2%	28%	21%			X	
13,220,638	ACQR	1	47	303	97	407	27%	6%	1%	57%	9%	X	X		
4,513,452	PERM	1	-	72	30	84	56%	3%	0%	36%	4%				
131,841	CONR	1	70	21	48	24	78%	3%	0%	14%	5%	X	X	X	
10,555,000	PERM	1	40	80	80	93	16%	77%	0%	2%	5%		X		
9,356,400	ACQR	1	73	-	-	-	62%	2%	1%	15%	20%		X	X	
6,300,000	ACQR	1	74	100	58	116	24%	3%	0%	64%	9%				
1,740,000	PERM		48	196	45	-	17%	46%	14%	7%	15%				
598,056	PERM		3	81	49	-	17%	46%	14%	7%	15%				
500,000	LOCR	1	-	-	-	-									
42,288	PERM	1	13	13	-	-	98%	1%	0%	1%	0%				
31,395	PERM	1	13	13	-	-	100%	0%	0%	0%	0%				
1,194,044	PERM		28	103	58	-	97%	1%	0%	2%	0%		X		
13,000,000	PERM		86	31	41	-	17%	46%	14%	7%	15%				
422,902,560				9,344		10,260	59%	13%	1%	19%	7%	166,919,963	242,368,374	135,116,627	46,944,205

Footnotes:

- 1) Loans to controlled affiliates are not risk rated
- 2) Lines of credit do not have LTV's
- 3) Demographic information is gathered from the Census based on Zipcode and not individual units in the developments.
- 4) Transit Oriented Development
- 5) Low-Income Housing Tax Credit

Source data: <https://geomap.ffiec.gov/FFIECGeocMap/GeocodeMapI.aspx>

Type:

ACQR	Acquisition
BRDG	Bridge
CONR	Construction
LOCR	Line of Credit

Affordability as % of AMI

Affordability	Area Median Income (%)
Extremely Low Income	0-30%
Very Low Income	30-50%
Low Income	50-80%

Risk Rating

1	Pass (Lowest Risk)
2	Watch
3	Special Mention
4	Substandard