



Loan Portfolio Tape
Developer & Affiliate Loan Portfolio
As of 3.31.2025

									DEMOGRAPHICS ³					SUSTAINABILITY			
Loan Balance 3/31/2025	Type	Risk ¹	LTV% ²	Units	Area Median Income%	# of Construction Jobs	Property	Zip Code	(%) Hispanic	(%) African American	(%) Native American	(%) Asian	(%) Other	TOD ⁴	LIHTC ⁵	Section 8	Energy Retrofit
962,502	PERM		16	46	57	-		90044	40%	57%	0%	0%	3%				
-	LOCR	1	63	-	-	-		91605	91%	3%	0%	6%	1%				
4,130,000	LOCR		-	-	-	-		VARIOUS									
800,595	PERM		3	61	51	-		90044	73%	21%	0%	1%	4%		X		
3,403,371	PERM	1	59	38	60	-		90027	72%	11%	0%	11%	6%	X			
3,281,669	PERM		6	121	40	-		90813	61%	21%	0%	12%	5%	X	X		X
3,519,000	PERM		20	-	-	-		90255	97%	1%	0%	2%	0%				
2,658,821	ACQR	2	62	198	49	230		90002	71%	28%	0%	1%	0%	X	X		
665,296	PERM	1	68	14	40	16		93060	96%	1%	0%	2%	1%		X		
576,511	PERM	1	37	10	39	12		90038	79%	7%	0%	8%	7%			X	
2,152,276	PERM	1	54	66	48	77		91201	50%	0%	0%	41%	8%		X		
3,168,923	PERM	1	61	50	49	58		94558	95%	2%	0%	2%	1%		X		
1,123,431	PERM	1	44	13	50	15		93010	90%	2%	1%	4%	3%			X	
788,291	PERM	1	40	10	41	12		93010	90%	2%	1%	4%	3%		X		
4,850,905	PERM	1	28	204	40	-		90810	17%	46%	14%	7%	15%		X	X	
1,225,000	BRDG	1	58	22	30	26		94609	28%	40%	0%	21%	11%			X	
2,532,000	ACQR	1	60	92	78	107		90005	46%	8%	0%	46%	1%	X			X
1,773,322	ACQR	1	35	174	60	202		95757	35%	26%	1%	32%	6%	X	X		
3,240,000	ACQR	1	90	92	40	107		90028	52%	27%	3%	14%	4%	X	X		
4,874,153	PERM	1	55	63	52	73		90745	33%	12%	1%	49%	5%	X	X		
1,450,140	LOCR	2	-	-	-	-		90804	39%	12%	0%	39%	11%		X	X	
8,655,245	PERM	1	49	110	60	128		93446	78%	7%	1%	2%	12%		X	X	
7,902,000	LOCR	1	-	115	97	93		VARIOUS									
2,918,378	ACQR	1	55	200	-	-		93103	93%	3%	1%	2%	2%				
2,482,525	PERM	1	45	14	60	16		94025	36%	11%	1%	39%	13%				X
9,243,529	PERM	1	37	95	43	110		90806	64%	12%	1%	16%	7%	X	X	X	
8,737,599	PERM	1	46	103	45	119		90008	17%	67%	1%	12%	3%	X	X	X	
51,509	CONR	1	74	12	105	14		91340	96%	1%	0%	2%	1%				
32,333	CONR	1	74	12	105	14		91352	79%	3%	0%	15%	3%				
2,231,993	PERM	1	27	45	71	52		91324	56%	10%	0%	26%	8%			X	
10,744,809	ACQR	1	52	97	50	113		92627	73%	2%	0%	15%	11%			X	
3,291,269	ACQR	1	100	61	49	71		90008	5%	86%	0%	3%	5%	X	X		
24,479	PRED	1	-	-	-	-		90008	5%	86%	0%	3%	5%	X	X		
7,613,040	PERM	1	79	24	80	10		94578	59%	25%	1%	13%	2%				X
7,423,541	CONR	1	62	39	80	45		90744	95%	2%	0%	2%	0%			X	
5,336,819	PERM	1	51	140	58	162		93722	69%	4%	2%	21%	4%				
1,860,000	ACQR	1	80	76	49	87		95973	58%	7%	6%	8%	21%		X		X
570,000	ACQR	1	80	60	47	70		95973	58%	7%	6%	8%	21%		X		X
2,483,628	CONR	1	62	12	111	14		91411	87%	5%	0%	5%	3%	X			
1,300,000	ACQR	1	66	224	91	258		93536	56%	24%	1%	11%	8%				
2,470,000	ACQR	1	80	102	39	118		91006	33%	2%	0%	61%	5%		X	X	
8,826,000	ACQR	1	94	131	50	152		94954	68%	3%	1%	16%	13%	X	X		
2,768,265	CONR	1	54	15	120	18		90038	80%	7%	0%	8%	5%				
1,795,500	ACQR	1	90	63	50	73		95973							X		
2,525,715	CONR	1	51	8	107	9		91606	82%	5%	0%	8%	4%	X			
5,384,684	ACQR	1	100	96	37	111		91910	70%	8%	0%	15%	7%	X	X		
36,393	PRED	1	-	-	-	-		91910	70%	8%	0%	15%	7%	X	X		
10,620,000	ACQR	1	118	51	48	59		90291	64%	18%	0%	7%	10%	X	X		
37,714	PRED	1	-	-	-	-		90291	64%	18%	0%	7%	10%	X	X		
1,640,000	ACQR	1	100	31	29	36		92655	29%	1%	0%	67%	3%		X		
3,517,533	ACQR	1	49	116	57	135		95035	10%	2%	0%	85%	3%	X	X		

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Loan Balance 3/31/2025	Type	Risk ¹	LTV% ²	Units	Area Median Income%	# of Construction Jobs	Property Zip Code	(%) Hispanic	(%) African American	(%) Native American	(%) Asian	(%) Other	TOD ⁴	LIHTC ⁵	Section 8	Energy Retrofit
3,193,637	ACQR	2	80	80		37	92655	29%	1%	0%	67%	3%	X	X		
836,276	PRED	1	-	-		-	92655	29%	1%	0%	67%	3%	X	X		
359,168	CONR	1	43	110		95	128	94306	18%	6%	0%	59%	17%			
3,472,387	LOCR	1	-	112		30	129	90003	86%	12%	0%	0%	1%	X	X	X
9,452,502	CONR	1	29	50		49	245	94806	54%	19%	0%	22%	5%		X	X
1,745,036	LOCR	1	-	-		-	-	90401						X	X	X
5,583,395	ACQR	1	73	72		52	83	90404	56%	16%	0%	18%	9%		X	
8,329,947	CONR	1	53	53		80	63	90037	87%	11%	0%	1%	2%	X		
3,375,501	ACQR	1	95	99		40	111	91724	76%	4%	0%	16%	4%	X	X	X
6,576,627	CONR	1	-	60		47	70	93647	91%	0%	0%	8%	1%			X
985,607	ACQR	1	33	135		58	156	93455	78%	2%	2%	8%	11%		X	
6,150,330	CONR	1	-	64		49	74	93227	87%	1%	0%	9%	3%			X
1,420,083	ACQR	1	25	73		50	85	90640	95%	0%	0%	4%	1%	X	X	
5,788,699	ACQR	1	74	124		59	144	91367	36%	13%	1%	28%	23%		X	
118,722	PRED	1	-	-		-	-	91367	36%	13%	1%	28%	23%		X	
8,606,471	CONR	1	57	38		102	44	91411	87%	5%	0%	5%	3%			X
15,626,632	CONR	1	54	76		40	88	95019	95%	0%	0%	3%	2%		X	
656,933	ACQR	1	72	64		49	-	96001	45%	6%	5%	13%	31%		X	
5,132,768	CONR	1	45	28		42	32	95019	96%	1%	0%	1%	2%			
4,804,178	CONR	1	54	43		104	50	90026	51%	5%	0%	33%	11%	X		
16,505	PRED	1	-	-		-	-	90640	95%	0%	0%	4%	1%	X	X	
7,054,559	ACQR	1	94	380		54	-	94903	64%	6%	1%	16%	13%		X	
3,691,157	CONR	1	61	47		74	55	90038	62%	29%	0%	6%	4%	X		
5,151,689	ACQR	1	80	97		60	115	94030	26%	2%	0%	66%	6%		X	
3,857,398	ACQR	1	46	151		80	175	90020	59%	8%	0%	30%	3%			
1,720,290	ACQR	1	29	101		79	117	90020	35%	5%	0%	57%	3%			
2,211,844	ACQR	1	23	101		79	117	90035	32%	8%	1%	21%	39%			
10,730,020	CONR	1	-	89		50	505	95814	37%	26%	1%	20%	17%			X
6,014,318	CONR	1	-	76		46	81	95973	55%	5%	2%	18%	20%	X	X	
5,700,810	CONR	1	-	59		30	81	90013	32%	54%	2%	4%	8%	X		X
6,057,031	CONR	1	-	72		40	81	90013	32%	54%	2%	4%	8%	X		X
6,872,067	CONR	1	-	70		40	81	90021	44%	45%	2%	3%	5%	X		X
2,174,594	CONR	1	67	62		38	-	94103	24%	11%	1%	55%	9%		X	
5,548,119	CONR	1	54	136		80	158	90006	56%	5%	0%	35%	4%			
12,584,843	CONR	1	274	80		44	504	95334	66%	0%	0%	32%	1%		X	
5,079,413	CONR	1	61	44		75	51	90025	27%	5%	0%	56%	12%		X	
1,678,130	ACQR	1	70	191		76	221	90026	73%	12%	0%	12%	3%			
6,272,250	CONR	1	57	80		80	93	90057	37%	6%	0%	54%	3%	X		
5,685,269	ACQR	1	80	380		60	440	92154	93%	1%	0%	4%	2%	X	X	
5,091,747	CONR	1	62	40		87	46	91471	88%	3%	0%	6%	3%			
-	CONR	1	85	121		32	450	95060	42%	7%	2%	28%	21%			X
14,701,578	ACQR	1	47	303		97	407	94109	27%	6%	1%	57%	9%	X	X	
4,442,576	PERM	1	37	72		30	84	90680	56%	3%	0%	36%	4%			
1,729,529	CONR	1	70	21		48	24	95020	78%	3%	0%	14%	5%	X	X	X
10,759,976	PERM	1	40	80		80	93	90305	16%	77%	0%	2%	5%		X	
9,666,608	ACQR	1	73	289		60	335	95073	62%	2%	1%	15%	20%		X	X
6,523,559	ACQR	1	74	100		58	116	94040	24%	3%	0%	64%	9%			
1,209,576	ACQR	1	64	93		76	107	90029	65%	6%	0%	26%	3%			
4,252,910	CONR	1	-	144		40	167	91101	32%	16%	0%	43%	9%			
9,291,634	PERM	1	84	92		39	107	90001	88%	11%	0%	0%	1%	X	X	X
6,479,708	PERM	1	56	65		44	75	92870	46%	2%	1%	41%	10%			X
4,100,000	ACQR	1	100	68		40	78	90063	99%	0%	0%	1%	0%	X	X	X
11,700,000	ACQR	1	68	96		60	111	90038						X	X	X
2,537,028	ACQR	1	82	170		60	197	94505	52%	8%	1%	17%	22%		X	
4,910,378	ACQR	1	90	324		60	378	95765						X	X	X
380,820	CONR	1	43	12		52	14	91030	38%	5%	0%	45%	11%			
4,350,396	PERM	1	52	50		48	58	93001	92%	2%	0%	2%	4%		X	X
3,912,393	PERM	1	33	60		30	70	90680	61%	1%	0%	37%	2%		X	X
7,823,853	ACQR	1	90	84		40	98	91601	59%	14%	0%	14%	12%	X	X	

								DEMOGRAPHICS ³					SUSTAINABILITY			
Loan Balance 3/31/2025	Type	Risk ¹	LTV% ²	Units	Area Median Income%	# of Construction Jobs	Property Zip Code	(%) Hispanic	(%) African American	(%) Native American	(%) Asian	(%) Other	TOD ⁴	LIHTC ⁵	Section 8	Energy Retrofit
2,520,484	ACQR	1	77	112	42	130	93060	98%	0%	0%	0%	2%		X	X	
21,478,658	ACQR	1	89	151	60	175	92606	22%	6%	0%	62%	9%	X	X		
1,392,000	BRDG	1	20	54	50	63	94806	54%	19%	0%	22%	5%	X	X		
3,504	PRED	1	-	-	-	-	90063	99%	0%	0%	1%	0%	X	X	X	
10,461,000	PERM	1	46	124	34	144	94606									
10,501,101	BRDG	1	49	76	58	88	90222	89%	10%	0%	0%	1%		X	X	
6,131,016	ACQR	1	68	128	57	158	91351							X	X	
4,109,344	ACQR	1	87	93	56	109	95020	94%	2%	0%	2%	2%		X		
1,740,000	PERM		48	196	45	-	90810	17%	46%	14%	7%	15%				
598,056	PERM		3	81	49	-	90810	17%	46%	14%	7%	15%				
500,000	LOCR	1	-	-	-	-	90000									
33,189	PERM	1	13	13	-	-	90201	98%	1%	0%	1%	0%				
21,894	PERM	1	13	13	-	-	90201	100%	0%	0%	0%	0%				
1,194,044	PERM		28	103	58	-	90255	97%	1%	0%	2%	0%		X		
13,000,000	PERM		86	31	41	-	90810	17%	46%	14%	7%	15%				
547,564,472				10,282		11,374		60%	13%	1%	19%	7%	221,109,466	324,050,416	202,768,235	49,032,043

Footnotes:

- 1) Loans to controlled affiliates are not risk rated
- 2) Lines of credit do not have LTV's
- 3) Demographic information is gathered from the Census based on Zipcode and not individual units in the developments.
- 4) Transit Oriented Development
- 5) Low-Income Housing Tax Credit

Source data: <https://geomap.fiec.gov/FFIECGeocMap/GeocodeMap1.aspx>

Type:	
ACQR	Acquisition
BRDG	Bridge
CONR	Construction
LOCR	Line of Credit

Affordability as % of AMI	
Affordability	Area Median Income (AMI)
Extremely Low Income	0-30%
Very Low Income	30-50%
Low Income	50-80%

Risk Rating
1 Pass (Lowest Risk)
2 Watch
3 Special Mention
4 Substadard